

	FY25 Budget	FY24 to MAR24 - ACTUAL	FY24 BUDGET	FY23 - ACTUAL	FY22 - ACTUAL
Revenue					
4000 Unrestricted Income					
XXXX Unrestricted Grants			\$ 15,000.00		
XXXX Other Income (Unrestricted)			\$ 400.00		
4010 Unrestricted Donations - General - < \$250	\$ 12,000.00	\$ 43,190.95	\$ 55,000.00	\$ 66,633.26	\$ 53,320.33
4011 Unrestricted Donations - Major Donors ≥ 250	\$ 60,000.00	--		--	--
Total Unrestricted Donations	\$ 72,000.00				
4020 Sponsorships/ Exhibits	\$ -	\$ 41,321.87	\$ 60,900.00	\$ 70,833.13	\$ 55,620.00
4021 Sponsorships/ Exhibits - Camp	\$ 25,000.00	--		--	--
4022 Sponsorships/ Exhibits - Golf	\$ 14,000.00	--		--	--
4023 Sponsorships/ Exhibits - Legacy	\$ 20,000.00	--		--	--
4024 - Sponsorships/ Exhibits - Making Headway	\$ 7,500.00	--		--	--
XXXX Partners					
Total Sponsorships/Exhibits	\$ 66,500.00				
4030 Event Registrations	\$ -	\$ 21,754.75	\$ 18,000.00	\$ 16,350.00	\$ 17,210.00
4031 Event Registrations - Camp	\$ 50,000.00	--		--	--
4032 Event Registrations - Golf	\$ 12,000.00	--		--	--
4033 Event Registrations - Legacy	\$ 9,400.00	--		--	--
Total Event Registrations	\$ 71,400.00				
4040 Program Fees	\$ 5,232.00	\$ 15,844.00	\$ 70,500.00	\$ 75,438.38	\$ 48,598.00
	\$ 5,232.00				
4050 Membership Dues		\$ 14,030.00	\$ 18,000.00	\$ 18,360.00	\$ 13,867.50
4051 Membership Dues - Advocates	\$ 9,250.00	--		--	--
4052 Membership Dues - Business	\$ 10,000.00	--		--	--
4053 Membership Dues - Ind & Fam	\$ 13,000.00	--		--	--
4054 Membership Dues - Professionals	\$ 10,000.00	--		--	--
Total Membership Dues	\$ 42,250.00				
4070 Third Party Fundraisers	\$ 14,500.00	--		--	--
4080 Workplace Giving/ Federated Cam	\$ 700.00	\$ 630.38		\$ 848.60	\$ 1,109.82
	\$ 15,200.00				
Total 4000 Unrestricted Income	\$ 272,582.00	\$ 136,771.95	\$ 237,800.00	\$ 248,463.37	\$ 189,725.65
4100 Restricted Income					
4110 Grant Income	\$ 1,163,812.00	\$ 516,401.30	\$ 731,302.00	\$ 732,127.33	\$ 726,557.94
4120 Restricted Donations	\$ -	\$ 1,825.00	\$ 12,000.00	\$ 5,575.00	\$ 3,225.00
4121 Restricted Donations - Camp	\$ 11,500.00	--		--	--
4122 Restricted Donations - Golf	\$ 5,000.00	--		--	--
4123 Restricted Donations - Legacy	\$ 1,000.00	--		--	--
4124 Restricted Donations - Making Headway		--		--	--
Total Restricted Donations	\$ 1,181,312.00				
Total 4100 Restricted Income	\$ 1,181,312.00	\$ 518,226.30	\$ 743,302.00	\$ 737,702.33	\$ 729,782.94
4200 Dividend and Interest Income	\$ 1,500.00	\$ 1,033.03		\$ 831.77	\$ 1,122.75
4300 In-Kind Donations - Income	\$ 3,000.00			\$ 2,787.82	\$ 1,510.23
4600 Other Income	\$ -			\$ 1.18	\$ -
Total Revenue	\$ 1,458,394.00	\$ 656,031.28	\$ 981,102.00	\$ 989,786.47	\$ 922,141.57
Gross Profit	\$ 1,458,394.00	\$ 656,031.28	\$ 981,102.00	\$ 989,786.47	\$ 922,141.57

Expenditures					
5000 Bad Debt Expense	\$ -				\$ 11,550.00
5020 Depreciation Expense	\$ 3,200.00		\$ 3,200.00	\$ 3,381.59	\$ 2,941.00
5030 Bank Service Charges	\$ 2,800.00	\$ 2,196.68	\$ 4,300.00	\$ 3,052.26	\$ 3,457.27
5500 Fundraising Exps	\$ 17,800.00	--		--	--
6000 Salaries	\$ -	\$ 392,452.41		\$ 518,304.72	\$ 462,824.91
Total Salaries	\$ 709,125.00		\$ 592,448.00		
6010 Benefits	\$ -				
6011 Dental Insurance	\$ 1,000.00	\$ (5.65)	\$ 700.00	\$ 108.03	\$ 340.14
6012 Health Insurance	\$ 50,000.00	\$ 17,476.02	\$ 40,650.00	\$ 36,912.64	\$ 39,922.01
XXXX Vision Insurance {NEW}	\$ 1,000.00				
6013 Life Insurance	\$ 1,500.00	\$ 891.28	\$ 1,700.00	\$ 1,251.12	\$ 1,310.40
Long & Short-term Disability [NEW]	\$ 1,500.00				
Cell Phone Stipend {NEW}	\$ 5,400.00				
6014 Retirement	\$ 7,500.00	\$ 5,863.30	\$ 9,950.00	\$ 7,413.54	\$ -
Total 6010 Benefits	\$ 67,900.00	\$ 24,224.95	\$ 53,000.00	\$ 45,685.33	\$ 41,572.55
6020 Payroll Taxes	\$ 54,873.00	\$ 30,850.63	\$ 45,900.00	\$ 38,599.93	\$ 34,916.76
6030 Site Rentals	\$ -	\$ 20,708.38	\$ 75,000.00	\$ 86,747.80	\$ 46,303.74
Camp	\$ 60,000.00				
Misc. Programs	\$ 10,000.00				
Total Site Rentals	\$ 70,000.00				
6040 Office Rent	\$ 58,000.00	\$ 47,249.54	\$ 54,000.00	\$ 51,305.13	\$ 49,810.80
6050 Supplies	\$ -	\$ 6,734.26	\$ 9,000.00	\$ 7,854.64	\$ 7,362.26
Office	\$ 12,000.00				
Camp	\$ 15,500.00				
Total Supplies	\$ 27,500.00				
6060 Postage and Mailing Services	\$ 10,000.00	\$ 5,877.88	\$ 8,500.00	\$ 9,443.81	\$ 9,344.26
6070 Printing & Reproduction	\$ -	\$ 1,569.63	\$ 2,500.00	\$ 6,337.35	\$ 2,804.40
6071 Printing & Reproduction - Develop Events	\$ 3,500.00	--		--	--
6072 Printing & Reproductions - Program Events	\$ 1,500.00	--		--	--
Total Printing & Reproduction	\$ 5,000.00				
6080 Equipment/Leases/Maintenance	\$ 12,000.00	\$ 8,011.88	\$ 10,000.00	\$ 11,518.71	\$ 5,356.26
6090 Telecommunications	\$ 28,600.00	\$ 22,160.84	\$ 25,000.00	\$ 29,870.41	\$ 17,030.85
6091 Telecommunications - Software	\$ -	--		--	--
6100 Dues/Subscriptions	\$ 22,000.00	\$ 13,155.69	\$ 20,000.00	\$ 20,265.05	\$ 14,083.05
6110 Staff Development & Training	\$ 6,000.00	\$ 622.64	\$ 3,000.00	\$ 3,939.51	\$ 2,524.08
6120 Public Relations/Marketing	\$ -	\$ 1,014.64	\$ 1,500.00	\$ 96.96	\$ 1,790.00
6122 Public Relations/Marketing - Develop	\$ 8,000.00	--		--	--
6123 Public Relations/Marketing - Programs	\$ 40,000.00	--		--	--
Total Public Relations/Marketing	\$ 48,000.00				
6130 Organizational Expenses	\$ -	\$ 290.00	\$ 18,338.00	\$ 589.73	\$ 553.11

6131 Worker's Comp Insurance	\$ -	\$ 47.00		\$ 4,560.91	\$ 3,852.80
6132 Liability Insurance	\$ 24,000.00	\$ 14,748.80	\$ 3,320.00	\$ 10,812.88	\$ 12,990.50
6133 Licenses and Permits	\$ 2,000.00	\$ 645.35		\$ 125.00	\$ 3,968.58
Total 6130 Organizational Expenses	\$ 26,000.00	\$ 15,731.15		\$ 16,088.52	\$ 21,364.99
6140 Scholarships / Stipends	\$ 10,500.00	\$ 10,500.00	\$ 23,500.00	\$ 18,880.94	\$ 9,968.75
6150 Professional Fees	\$ -	\$ 24,572.11	\$ 36,500.00	\$ 47,349.95	\$ 127,314.92
6151 Legal Fees	\$ 4,000.00	\$ 5,662.50	\$ 10,000.00	\$ 390.00	\$ -
6152 Accounting & Audit	\$ 70,000.00	\$ 53,664.95	\$ 67,350.00	\$ 62,781.35	\$ 27,353.42
6153 Consulting	\$ 67,000.00	\$ 9,800.00		\$ 59,577.53	\$ 2,500.00
Total 6150 Professional Fees	\$ 141,000.00	\$ 93,699.56		\$ 170,098.83	\$ 157,168.34
6160 Travel	\$ -	\$ 1,329.00	\$ 4,400.00	\$ 2,505.45	\$ 48.00
6161 Meals - per diem	\$ 750.00	\$ 484.49	\$ 650.00	\$ 240.55	\$ 403.00
6162 Lodging	\$ 3,500.00	\$ 2,485.38	\$ 1,800.00	\$ 1,621.72	\$ 556.32
6163 Mileage	\$ 2,000.00	\$ 153.30	\$ 1,600.00	\$ 2,206.48	\$ 1,850.05
6164 other Transportation	\$ 3,000.00	\$ 1,780.54		\$ 1,965.70	\$ 112.50
Total 6160 Travel	\$ 9,250.00	\$ 6,232.71		\$ 8,539.90	\$ 2,969.87
6170 Meals & Entertainment	\$ 950.00	\$ 752.36	\$ 1,000.00	\$ 2,925.38	\$ 1,784.68
6180 Miscellaneous	\$ 1,000.00	\$ 586.95	\$ 400.00	\$ 86.68	\$ 82.68
6232 Training Exp	\$ 125,000.00	\$ 125.00		\$ 541.41	\$ -
Total Expenditures	\$ 1,456,498.00	\$ 704,457.78	\$ 1,076,206.00	\$ 1,053,564.86	\$ 907,011.50
Net Operating Revenue	\$ 1,896.00	\$ (48,426.50)	\$ (95,104.00)	\$ (63,778.39)	\$ 15,130.07
Net Revenue	\$ 1,896.00	\$ (48,426.50)		\$ (63,778.39)	\$ 155,188.91
Other Revenue					
7050 Employee Retention Tax Credit (ERTC)					\$ 140,058.84
Total Other Revenue					\$ 140,058.84
Net Other Revenue					\$ 140,058.84
Net Revenue					\$ 155,188.91